

## Central file share in the AWS cloud with distributed access

AWS Cloud Consulting Partner  
of the Year

tecRACER  
Cloud Enabling Your Business

Partner Awards 2022  
Deutschland



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### Challenges

- Distributed enterprises often find themselves managing disparate islands of data with file servers across multiple locations, making management, back-up and compliance both complicated and costly
- However, centralized data storage often comes with latency issues
- On-premise solutions are also not scalable and certainly not the solution of choice for cloud-first strategies

### Benefits

- **Increased productivity** - Central file sharing in the AWS cloud is scalable, robust and highly available
- **Efficiency gains** - Compared to data islands, centralized data storage can be managed more efficiently
- **Available globally in the AWS cloud** - Amazon FSx for NetApp ONTAP is an AWS native service
- **Lower operating cost** - Solution leverages on NetApp storage efficiency for primary and back-up data (hot and cold data)
- **Low latencies** - NetApp Global File Cache enables real-time global file sharing incl. file-locking

### Our Consulting Services

- A structured approach based on AWS best practices (methods, tools and services) and a clear AWS cloud strategy is crucial for the success for the cloud transition
- And to simplify the cloud transition, it is better for companies not to rely on their own often overstretched IT teams, tight budgets and limited cloud experience in-house, but rather on experienced professionals like AWS, NetApp and tecRacer
- We are delighted to accompany you in all phases of your cloud journey!

### Solution

- The flexible and scalable AWS cloud unburdens organizations from their standard IT tasks
- Amazon FSx for NetApp ONTAP (= the central file share) enables organizations to consolidate distributed file servers – regardless of where in the world they are – in to a single, high-performance, managed footprint
- NetApp Global File Cache (= local caching) enables global file sharing for the distributed workforce (edge locations)

**About tecRacer:** 100% AWS Focus - AWS Consulting & Training Services from a single source – seamlessly integrated, across the entire cloud transition life cycle, from strategy, implementation, thru to operations  
**+130 member of staff | Locations:** Hanover, Hamburg, Duisburg, Frankfurt, Munich, Vienna, Luzern, Lisbon

## Packaged offer to help customers accelerate central filesharing in the AWS Cloud

**AWS and tecRacer jointly invest in your individual PoC [Proof of Concept] [\*]**

- Introduction meeting (Introduction of the central file sharing use case)
- Client to decide whether to continue with the PoC or not
- If yes = tecRacer to issue the underlying SoW / summary doc / submit the funding request to AWS
- Funding approved = tecRacer to organize / execute the joint (PoC) kick-off meeting
- tecRacer to set-up the IT infrastructure in the AWS Cloud (Amazon FSx for NetApp ONTAP = the central file share)
- Client to provide VMs at the edge locations in scope (local set-up of NetApp Global File Caches)
- Execution of the PoC / Testing
- Documentation of the findings / key recommendations / high level business case
- Project closure meeting
- Lessons learned will be shared with client

**Start now for as little as 1 k EUR [\*]**